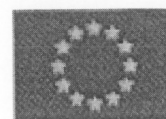


MINISTRY OF FINANCE, ECONOMIC AFFAIRS, PLANNING & SOCIAL SECURITY

OFFICE OF THE NATIONAL AUTHORISING OFFICER

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MINUTES OF MEETING

EuropeAid/131500/D/SUP/LC

**Site Visit and Clarification Meeting
For the Procurement of Medical Equipment and Furniture for
the Saint Lucia New National Hospital
January 11th 2012
Conference Room, Min of Finance and
Economic Affairs, Planning & Social Security and subsequent visit at the New
National Hospital construction site**

On behalf of the Contracting Authority and the Delegation of the European Union in Barbados and Eastern Caribbean, the following were present:

- a. Ms. Jeannine Blanchard, Chairperson, Office of the National Authorizing Officer (NAO), St. Lucia
- b. Dr. Sterling Mungal, Project Officer - Health
Delegation of the European Union to Barbados and the Eastern Caribbean
- c. Mr. Zissimos Vergos, Head of Social and Rural Development Section
Delegation of the European Union to Barbados and the Eastern Caribbean
- d. Ms. LaVaughn Francis, Commissioning Project Manager
Ministry of Health
- e. Mr. Wenn Gabriel, Ag. Chief Health Planner
Ministry of Health, St. Lucia
- f. Ms. Jacqueline Matthew, Recording Secretary
Ministry of Health, St. Lucia
- g. Ms. Samantha Chastanet, Recording Secretary
Office of the NAO, St. Lucia

At 10.00am the Chairperson, Ms. Blanchard opened the session by welcoming the assembled and provided brief remarks on the New National Hospital project and the procurement action for the supply of equipment and Furniture. The Chairperson formally introduced the observers of the European Union.

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Dr. Sterling Mungal of the European Union provided an overview of the New National Hospital project, the purpose of the meeting and outlined the history of the project development.

Mr Vergos of the European Union provided additional remarks on the project with emphasis on its strategic importance for both the government of St. Lucia and the European Union. Mr. Vergos reiterated that all prospective bidders are bound to respect all rules, guidelines and procedures provided in the tender dossier and the Practical Guide to Contract Procedures for EU External Actions.¹ Mr Vergos further emphasized to all parties that any prospective tenderers seeking to arrange individual meetings with either the Contracting Authority and/or the European Commission during the tender period may be excluded from the tender procedure.

Some attendees raised certain questions related to the time available for tender submission and timeliness in the provision of clarifications to potential future questions, due to the complexity of the tender. Explanations were provided by the Contracting Authority and the EU Delegation regarding the standard features associated with supply tender procedures and specific deadlines for responses to clarification questions. It was explained that the Contracting Authority will make every effort to provide responses as early as possible with full respect of deadlines.

The assembled were also reminded that, also given the particularly complex technical content of part of the tender, any request for information/clarification must be submitted in writing to the Contracting Authority (National Authorising Office) in the addresses indicated in the Instructions to Tenderers. All clarifications shall be made available at the relevant EuropeAid website² and also provided in writing as appropriate within the set deadlines.

The Chairperson explained that transport to the hospital site had been arranged for all, but first invited all attendees to partake in refreshments and asked all to be ready for 11.00am to be transported by bus. The Chairperson closed the meeting at 10.30am

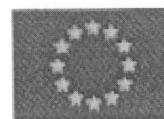
¹ <http://ec.europa.eu/europeaid/epag/document.do?locale=en>

² <https://webgate.ec.europa.eu/europeaid/online-services/index.cfm?ADSSChck=1284977262222&do=publi.welcome&userlanguage=en>

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The attendees of the morning session arrived at the site of the New National Hospital at 11.50 am. The Chairperson once again greeted the assembled and introduced Mr. Liam McManus the Supervisor's Representative of the Works Contract for the New National Hospital.

Mr. McManus welcomed everybody to the site and introduced his Deputy Team Leader and Architect Mr. Michael St Hill. With the use of wall hung floor plans and material samples, Mr. McManus outlined the form and construction fabric of the building. Mr. McManus provided responses to some general questions but reiterated that as stated in the morning session all questions and requests for clarification should be put in writing to the Contracting Authority.

At 12.15 pm Mr. Mr. McManus and St. Hill gave the assembled a guided tour of the construction works. During the tour it was made clear to all prospective bidders that the reason for this tour is to familiarize all prospective bidders with the site condition due to the fact that the successful bidder will be totally responsible for the installation and making good any damage that might be caused during the installation. Any claims or excuses of inability to install due to site condition will not be accepted.

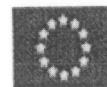
On returning from the guided tour the assembled were permitted to examine the available construction drawings. At 2.00 pm the meeting was closed by the Chairperson and the assembled departed the site.

The list of participants and associated companies represented in the Clarification Meeting and Site Visit, and having signed the relevant attendance registry is attached as Annex 1.

END

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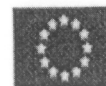
Clarification Meeting
January 11th 2012 at the Conference Room, Min of Finance
Economic Affairs, Planning & Social Security

Participant List

	NAME OF PERSON	NAME OF COMPANY	NAME OF TENDERER
1	Greg Mathurin	Renwick and Co. Ltd.	Renwick and Co. Ltd.
2	Josef kogler	Inter-medico	inter-medico
3	Andre M. Koll	Inter-medico	Inter-medico
4	Kervin Lansiquot	Unit Export Ltd.	Unit Export Ltd.
5	Dr. Giuseppe Gola	Agmin Italy	Agmin Italy
6	David Jailissoon	Biomedical Technologies Ltd.	Biomedical Technologies Ltd
7	Anthony Seepaul	Biomedical Technologies Ltd.	Biomedical Technologies Ltd.
8	Marco Dassen	Globe Corporation bv	Globe Corporation bv
9	Sylvester Louis	Bioethic	Bioethic
10	Pedro Lucas	Brandao Ramos	Brandao Ramos

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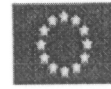


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	NAME OF PERSON	NAME OF COMPANY	NAME OF TENDERER
11	Catherine Sealys	Business Services Plus	Business Services Plus
12	David W. Allphin	GE Healthcare	GE Healthcare
13	Luis E. Villanueva	GE Healthcare	GE Healthcare
14	Michael Van Rossum	Cedi Europe	Cedi Europe
15	Ayman Khalil	INSO S.P.A	INSO
16	Franco Berretta	INSO S.P.A	INSO S.P.A
17	Paolo Bonciani	HBT (INSO)	HBT (INSO)
18	Mario Dell	Western Scientific Co. Ltd	Western Scientific Co. Ltd
19	Jason McAlpin	Western Scientific Co. Ltd	Western Scientific Co. Ltd
20	Terrence C. Regis	Western Scientific Co. Ltd	Western Scientific Co. Ltd
21	Saiyad Mujaffar	Western Scientific Co. Ltd	Western Scientific Co. Ltd
22	Diederik Offeruhaus	Simed International	Simed International

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	NAME OF PERSON	NAME OF COMPANY	NAME OF TENDERER
23	Juan R.Borges	Biodemical International Corp.	Biodemical International Corp.
24	Christina Charlery	Biodemical International Corp.	Biodemical International Corp.
25	Clarita Posada	Biodemical International Corp.	Biodemical International Corp.
26	Joe Vega	Biodemical International Corp.	Biodemical International Corp.
27	Francis Compton	Caribbean Hospital Services	Biodemical International Corp.